

EXHIBIT P

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Call Shawn about price
ea Joe

RAY-

530-877-1180

SHAWN

Paradise 530-877-2534

Roseville 916-771-7919

916 771-7909

SHAWN

S-MBRI

Bolton Custom Builders
9325 Viking Pl
Roseville, 95747

20" OR

Address Builders

email- Art

de-engr@psbell
.net

Dick Botkin.

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University Village
U.C. Berkeley
947



PROPOSAL

Proposal Submitted to:
Bolin Custom Builders
9325 Viking Pl.
Roseville, CA. 95747

Job No: 98118
Date: 16 Sept. 98

Project: University Village

We propose to furnish the material necessary for the completion of the following:

1. Tiedowns per plans using the MBR Tiedown System.
2. Shop Drawings as required.
3. Tiedown layouts as required.
4. Required approvals.
5. Refer to Exhibit "A" for quantities and materials list.
6. This bid **does not** include embedded items in concrete for tiedowns.
7. This bid is subject to review and approval of Project Engineer.

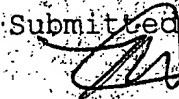
All Material is as specified in accordance with the drawings and specifications submitted for the above project for the sum of:

\$ 213,382.00

Payments are net 30 days from delivery of material.

Any alteration or deviation from the specifications and drawings involving extra costs, will be executed only upon written orders, and will become an extra charge over and above this proposal.

Submitted for ATS, Inc.


Kenneth T. Boilen

The above prices, specifications, and conditions are satisfactory and are hereby accepted. You are authorized to proceed with the above works as stated. These prices are good for a period of sixty days from the date of this proposal.

By: _____ Date: _____

For: _____

PLEASE ALLOW THREE WEEKS FOR DELIVERY
FOR PRODUCT DELIVERY CALL (800) 873-8992

UNIVERSITY VILLAGE
ALBANY, CALIFORNIA
MBR JOB #98118

Components	UNIT\$	UNIT TOTAL	\$SUM	3 DIA, 3 LVL	TTL	3 DIA, 2 LVL	TTL	2 DIA, 2 LVL	TTL	2 DIA, 1 LVL	TTL	1 DIA, 2 LVL	TTL	"X"	TTL
Run Totals--->		3358	66347.8		844		136		1486		8		52		832
A36 10' R8	8.64	980	8467.2	1	844	1	136								
A36 10' R7	7.02	1622	11386.4			1	136	1	1486						
A36 10' R6	4.7	904	4248.8	1	844					1	8	1	52		
A36 10' R5	3.08	1486	4576.88					1	1486						
A36 10' R4	1.84	1728	3179.52	1	844							1	52	1	832
A36 N8	0.17	980	166.6	1	844	1	136								
A36 N7	0.14	1622	227.08			1	136	1	1486						
A36 N6	0.09	1748	157.32	2	1688					1	8	1	52		
A36 N5	0.06	1486	89.16					1	1486						
A36 N4	0.03	1728	51.84	1	844							1	52	1	832
PW8	0.75	980	735	1	844	1	136								
PW7	0.75	1486	1114.5					1	1486						
PW6	0.75	1740	1305	2	1688							1	52		
2A	3.88	2518	9769.84	1	844	1	136	1	1486			1	52		
2B	8.4	844	7089.6	1	844										
3B	0.55	1728	950.4	1	844							1	52	1	832
3D	1.36	1486	2020.96					1	1486						
3E	1.74	8	13.92							1	8				
3K	7.5	136	1020			1	136								
TDS C64	0.91	896	815.36	1	844							1	52		
TDS C74	2.82	832	2346.24											1	832
TDS C75	1.63	1486	2422.18					1	1486						
TDS C76	1.63	60	97.8							1	8	1	52		
TDS C77	1.36	1486	2020.96					1	1486						
TDS C87	2	136	272			1	136								
TDS C88	1.84	980	1803.2	1	844	1	136								
TDS C98	4.46														

2.3

152598

213382

2240

136

1486

52

3322x10

3322

36641

3370

231

229876

17955

+ extra PWS @ WASHERS

Proctor Development, Inc.

Mailing address:

2400 Las Gallinas Ave., Suite 115
San Rafael, CA 94903

Shop address:

125 Mitchell Ave., Suites G & L
San Rafael, CA 94903

Tel.: (415) 479-5123

Fax: (415) 492-8438

e-mail: develop@microweb.com

September 19, 1998

Anchor Tiedown Systems, Inc.
P. O. Box G
Burien, WA 98166

Attention: Chuck Condon

Dear Chuck:

The following are start up quotes for Expanding Power Washers:

1,000 units	10.50 each	\$ 10,500.00
2,000 additional springs	1.00 each	<u>2,000.00</u>
Total		\$ 12,500.00
50% deposit to start job		\$ 6,250.00

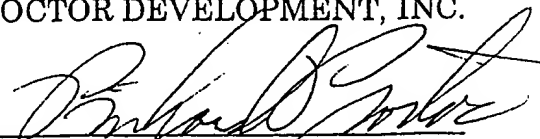
Balance due on portions as completed.

The above costs include materials and labor to complete each unit with spring loaded. The above quotes do not include packaging and shipping material costs. At this time, the cost per unit for 3,000 Expanding Power Washers is \$10.00 per unit.

Very truly yours,

PROCTOR DEVELOPMENT, INC.

By



Richard Proctor, President

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